M3TBK

A Passion for High Performance Power IC

Q4 2022 Earning Conference

Agenda

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- •The financial and forecast information are based on information obtained by M3Tek from internal and external sources. The actual operating results and financial conditions of M3Tek may differ from these predictive sets of information due to various uncontrollable factors.
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Q4 2022 Financial Result

Q4 2022 Income Statement

NT\$ k	Q4 2021	Q3 2022	Q4 2022	QoQ%	YoY%
Net Revenue	318,076	281,053	255,643	-9.04%	-19.63%
Gross Profit	164,717	132,738	118,943	-10.39%	-27.79%
Operating Expense	50,620	53,134	52,001	-2.13%	2.73%
Operating Profit	114,097	79,604	66,942	-15.91%	-41.33%
Net Profit	88,945	71,667	53,402	-25.49%	-39.96%
Gross Margin%	51.79%	47.23%	46.53%	-0.70%	-5.26%
Operating Margin%	35.87%	28.32%	26.19%	-2.13%	-9.68%
Net Margin%	27.96%	25.50%	20.89%	-4.61%	-7.07%

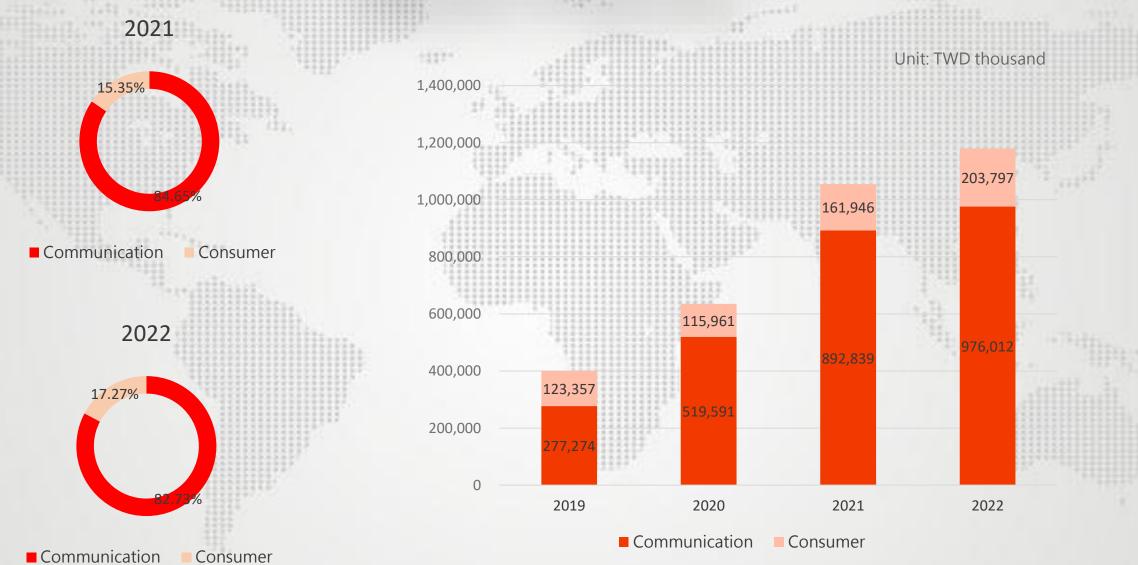


2022 Income Statement

NT\$ k	2021	2022	YoY%
Net Revenue	1,054,785	1,179,809	11.85%
Gross Profit	529,130	568,569	7.45%
Operating Expense	179,691	214,866	19.58%
Operating Profit	349,439	353,703	1.22%
Net Profit	275,950	296,019	7.27%
Gross Margin%	50.16%	48.19%	-1.97%
Operating Margin%	33.13%	29.98%	-3.15%
Net Margin%	26.16%	25.09%	-1.07%



Market Segments





Q4 2022 Balance Sheet

NT\$ k	Dec 31, 2021	Sep 30, 2022	Dec 31, 2022	QoQ%	YoY%
Cash & equivalents	571,378	1,042,630	1,036,230	-0.61%	81.36%
Current financial assets at amortised cost	12,742	14,248	13,863	-2.70%	8.80%
Accounts receivable	183,040	202,141	185,024	-8.47%	1.08%
Inventories	177,567	205,168	194,324	-5.29%	9.44%
Other current assets	11,331	1,262	1,459	15.61%	-87.12%
Property, plant and equipment	35,364	38,214	36,249	-5.14%	2.50%
Other non-current assets	42,769	41,866	45,922	9.69%	7.37%
Total assets	1,034,191	1,545,529	1,513,071	-2.10%	46.30%
Total liabilities	350,909	201,047	243,529	21.13%	-30.60%
Total equity	683,282	1,344,482	1,269,542	-5.57%	85.80%
A/R Turnover Days	48.25	69.85	69.10		4411
Inventory Turnover Days	107.70	133.89	133.33		and the
Current Ratio	274.09%	744.46%	587.57%		
Return on Equity	55.72%	21.95%	16.34%		dilling



2022 Cash Flow Statement

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	2021	2022	YoY%		
Profit (loss) from continuing operations before tax	346,813	373,614	7.73%		
Depreciation and amortization expense	23,536	36,712	55.98%		
Other operating activities	(61,339)	(111,826)	-82.31%		
Net cash flows from (used in) operating activities	309,010	298,500	-3.40%		
Acquisition of property, plant and equipment	(17,376)	(41,400)	-138.26%		
Other investing activities	(18,495)	(8,471)	54.20%		
Net cash flows from (used in) investing activities	(35,871)	(49,871)	-39.03%		
Cash dividends paid	(18,365)	(110,188)	-499.99%		
Proceeds from issuing shares	0	523,009	100.00%		
Other financing activities	64,429	(196,147)	-404.44%		
Net cash flows from (used in) financing activities	46,064	216,674	370.38%		
Cash and cash equivalents at end of period	571,378	1,036,230	81.36%		
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Q1 2023 Business Outlook

- Q1 2023 Market and Revenue Projection
- Inventory and Wafer Capacity Updates
- New Product Development and R&D Hiring

Q&A

Thanks for Attention!