

M3TEK

A Passion for High Performance Power IC

Q2 2023 Earning Conference



Agenda

01 Q2 2023 Financial Result

02 Q3 2023 Business Outlook

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03 Q & **A**

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Q2 2023 Financial Result

Q2 2023 Income Statement

NT\$ k	Q2 2022	Q1 2023	Q2 2023	QoQ%	YoY%
Net Revenue	323,641	218,650	257,004	17.54%	-20.59%
Gross Profit	159,348	100,429	117,160	16.66%	-26.48%
Operating Expense	55,598	51,829	47,983	-7.42%	-13.70%
Operating Profit	103,750	48,600	69,177	42.34%	-33.32%
Net Profit	83,799	38,802	59,434	53.17%	-29.08%
Gross Margin%	49.24%	45.93%	45.59%	-0.34%	-3.65%
Operating Margin%	32.06%	22.23%	26.92%	4.69%	-5.14%
Net Margin%	25.89%	17.75%	23.13%	5.38%	-2.76%

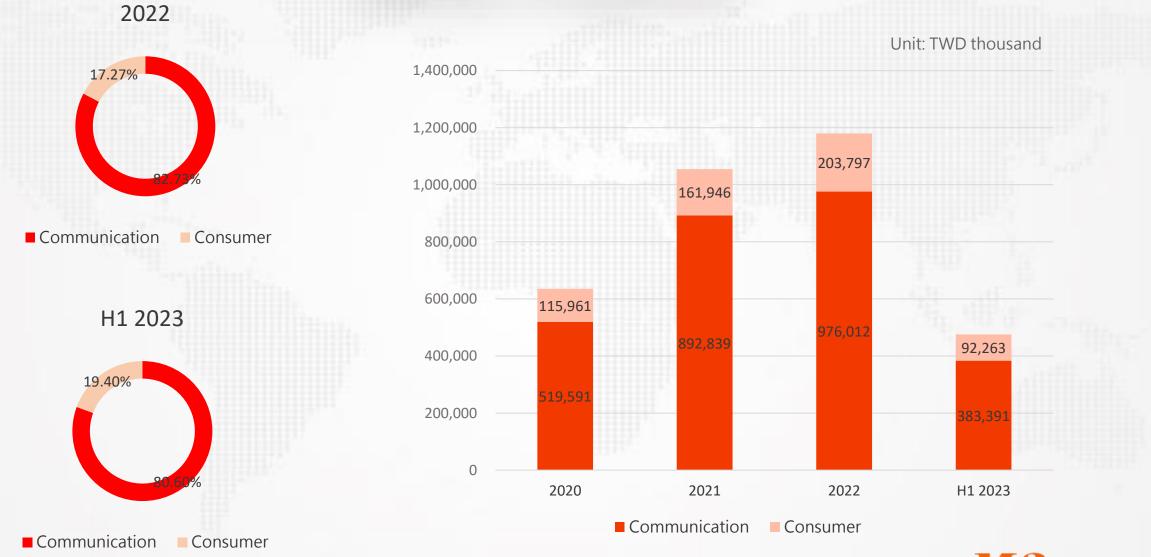
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H1 2023 Income Statement

NT\$ k	H1 2022	H1 2023	ΥοΥ%
Net Revenue	643,113	475,654	-26.04%
Gross Profit	316,888	217,589	-31.34%
Operating Expense	109,731	99,812	-9.04%
Operating Profit	207,157	117,777	-43.15%
Net Profit	170,950	98,236	-42.54%
Gross Margin%	49.27%	45.75%	-3.52%
Operating Margin%	32.21%	24.76%	-7.45%
Net Margin%	26.58%	20.65%	-5.93%



Market Segments



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Q2 2023 Balance Sheet

NT\$ k	Jun 30, 2022	Mar 31, 2023	Jun 30, 2023	QoQ%	YoY%
Cash & equivalents	1,071,925	1,079,069	552,131	-48.83%	-48.49%
Current financial assets at amortised cost	13,496	74,667	492,022	558.96%	3545.69%
Accounts receivable	228,163	134,118	172,213	28.40%	-24.52%
Inventories	230,059	170,537	183,340	7.51%	-20.31%
Other current assets	1,878	1,818	27,018	1386.14%	1338.66%
Property, plant and equipment	38,018	33,921	147,144	333.78%	287.04%
Other non-current assets	44,628	45,432	18,767	-58.69%	-57.95%
Total assets	1,628,167	1,539,562	1,592,635	3.45%	-2.18%
Total liabilities	360,556	351,121	337,602	-3.85%	-6.37%
Total equity	1,267,611	1,188,441	1,255,033	5.60%	-0.99%
	Q2 2022	Q1 2023	Q2 2023		
A/R Turnover Days	57	67	55		
Inventory Turnover Days	120	141	116		
Current Ratio	432.55%	415.93%	423.49%		
Return on Equity	34.77%	12.63%	19.46%		

H1 2023 Cash Flow Statement

	H1 2022	H1 2023	YoY%
Profit (loss) from continuing operations before tax	217,882	124,795	-42.72%
Depreciation and amortization expense	17,560	19,736	12.39%
Other operating activities	(153,181)	(32,140)	79.02%
Net cash flows from (used in) operating activities	82,261	112,391	36.63%
Acquisition of property, plant and equipment	(31,036)	(122,790)	-295.64%
Acquisition of financial assets at amortized cost	0	(539,520)	-100.00%
Other investing activities	(2,264)	58,081	2665.42%
Net cash flows from (used in) investing activities	(33,300)	(604,229)	-1714.50%
Proceeds from issuing shares	523,009	0	-100.00%
Other financing activities	(71,047)	7,759	110.92%
Net cash flows from (used in) financing activities	451,962	7,759	-98.28%
Cash and cash equivalents at end of period	1,071,925	552,131	-48.49%
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Q3 2023 Business Outlook

- Q3 2023 Market and Revenue Projection
- Inventory and Wafer Capacity Updates
- New Product Development and R&D Hiring



