

# M3 Technology Inc.

2025 3<sup>rd</sup> Q Investor Conference

### **Disclaimer**

The forward-looking statements contained in the presentation are subject to risks and uncertainties and actual results may differ materially from those expressed or implied in these forward-looking statements.

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# **M3TEK** at a Glance

**Global Operations** 

Founded Headquarter Shares

2010 Taiwan 43M

**Employees** RD Teams RD %

~100 TW·CN·US 56%

**Business Coverage** 

TW•CN•KR•JP•EU•US



### **Milestones**

#### **Technology Upgrade & Datacom Entry**

- Entered Datacom via M&A
- Advanced 8-inch wafer products

#### **Growth & Profitability**

- Reached profitability
- Expanded into USB Type-C/PD

#### **Product Innovation & New Growth Drivers**

- Wi-Fi 7 shipping, Wi-Fi 8 in validation
- Supercapacitor launch
- ESL co-development

2010-2013



2016-2017



2020-2023







2018-2019



2024-NOW

#### **Foundation & Early Development**

- Founded M3Tek & Xi an R&D Center
- Entered Power-bank market

#### **Global Expansion & Product Diversification**

- Founded US R&D Center
- Qualified Power ICs in Wi-Fi 5 by by global SoC providers
- Entered SSD market

#### **Acceleration & IPO**

- Developed new DBH BCD processes for Wi-Fi technology
- Listed on TWSE (6799.TT)

# **Agenda**

- Financial Performance
- Business Review
- Future Outlook
- Q&A

# **Financial** Performance

# **Financial Performance\_Consolidated Income Statement**

Unit: NTD/K	20250	<b>Q</b> 3	20250	Q2	20240	<b>Q</b> 3	QoQ	YoY
Operating revenue	237,135	100%	246,478	100%	221,035	100%	(4%)	7%
Gross profit	111,553	47%	116,204	47%	103,625	47%	(4%)	8%
Operating expenses	62,358	26%	60,488	24%	66,345	30%	3%	(6%)
Selling & marketing expenses	13,445	6%	12,184	5%	13,652	6%	10%	(2%)
General & administrative expenses	16,728	7%	16,443	6%	15,161	7%	2%	10%
Research & development expenses	32,185	13%	31,861	13%	37,532	17%	1%	(14%)
Profit from operations	49,195	21%	55,716	23%	37,280	17%	(12%)	32%
Non-operating income (loss)	23,397	10%	(68,029)	(28%)	(4,446)	(2%)	Note	Note
Profit (loss) before income tax	72,592	31%	(12,313)	(5%)	32,834	15%	Note	121%
Income tax (expense) benefit	(13,343)	(6%)	1,197	-	(9,755)	(5%)	(1,215%)	37%
Net profit for the period	59,249	25%	(11,116)	(5%)	23,079	10%	Note	157%
Basic earnings (loss) per share	1.40		(0.26)		0.55			
Avg. weighted shares (K shares)	42,420		42,377		41,709			

Note: Not meaningful due to the negative prior-period value.

# **Financial Performance\_ Consolidated Income Statement**

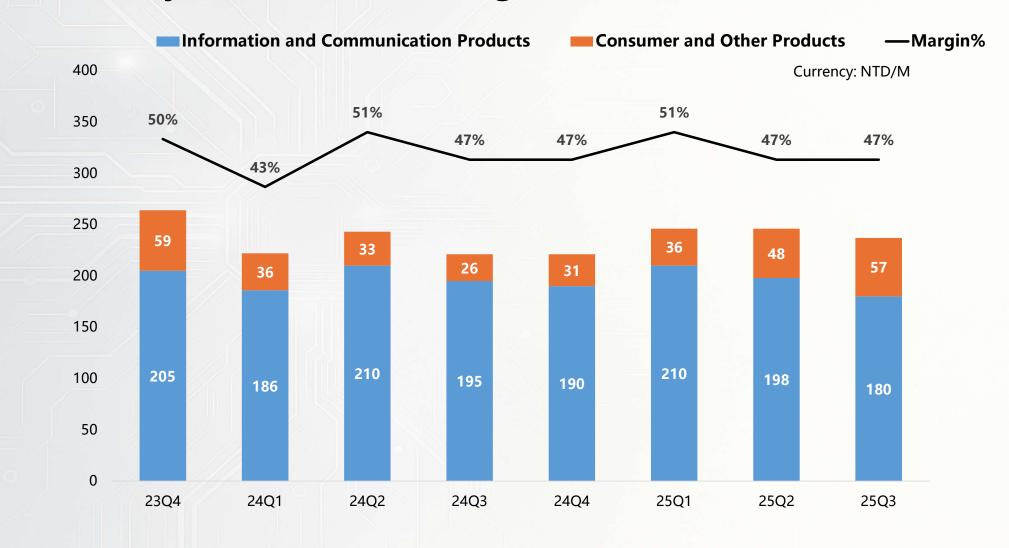
Unit: NTD/K	2025Q1	-Q3	2024Q1	YoY	
Operating revenue	729,501	100%	685,754	100%	6%
Gross profit	352,307	48%	322,696	47%	9%
Operating expenses	193,977	26%	222,663	32%	(13%)
Selling & marketing expenses	39,898	5%	40,659	6%	(2%)
General & administrative expenses	52,313	7%	51,035	7%	3%
Research & development expenses	101,766	14%	130,969	19%	(22%)
Profit from operations	158,330	22%	100,033	15%	58%
Non-operating (loss) income	(29,402)	(4%)	28,342	4%	(204%)
Profit before income tax	128,928	18%	128,375	19%	0%
Income tax expense	(31,979)	(5%)	(36,884)	(6%)	13%
Net profit for the period	96,949	13%	91,491	13%	6%
Basic earnings per share	2.29		2.22		·
Avg. weighted shares (K shares)	42,337		41,174		

# Financial Performance\_ Consolidated Balance Sheet

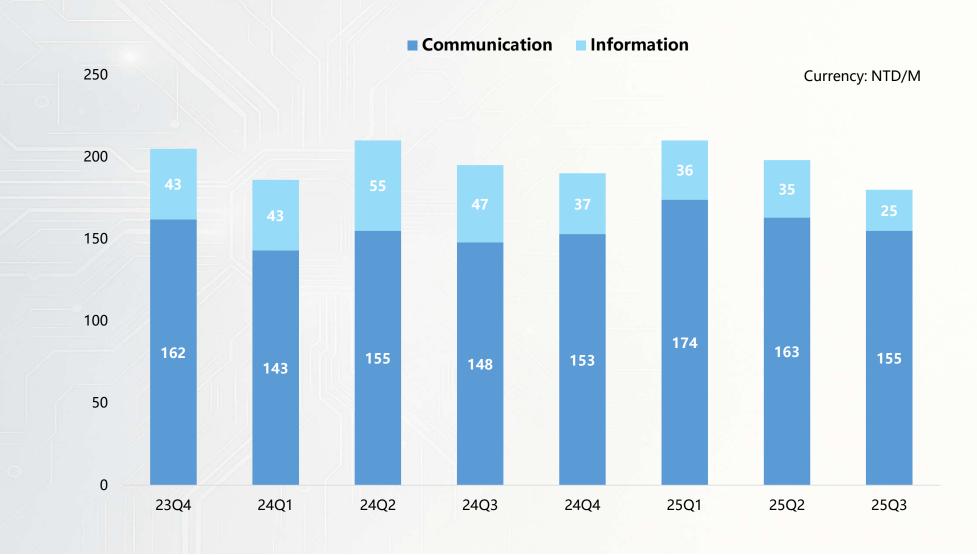
Unit: NTD/K	2025.09.30		2025.06	.30	2024.09.30		
Total Assets	1,765,030	100%	1,808,489	100%	1,689,262	100%	
Cash and cash equivalents	234,452	13%	303,975	17%	447,840	26%	
Financial assets at amortized cost - current	1,042,859	59%	996,551	55%	741,091	44%	
Notes & account receivables	152,333	9%	156,620	9%	153,728	9%	
Inventories	110,070	6%	126,396	7%	143,943	9%	
Property, plant and equipment	182,166	10%	175,586	10%	173,465	10%	
Others	43,150	3%	49,361	2%	29,195	2%	
Total Liabilities	181,423	10%	284,434	16%	172,274	10%	
Notes & account payables	46,739	3%	52,352	3%	53,281	3%	
Other payables	119,976	7%	131,370	7%	100,931	6%	
Dividends payable	0	0%	85,126	5%	0	0%	
Other liabilities	14,708	0%	15,586	1%	18,062	1%	
Total EQUITY	1,583,607	90%	1,524,055	84%	1,516,988	90%	

# **Business Review** 10

# **Quarterly Sales & Gross Margin%**

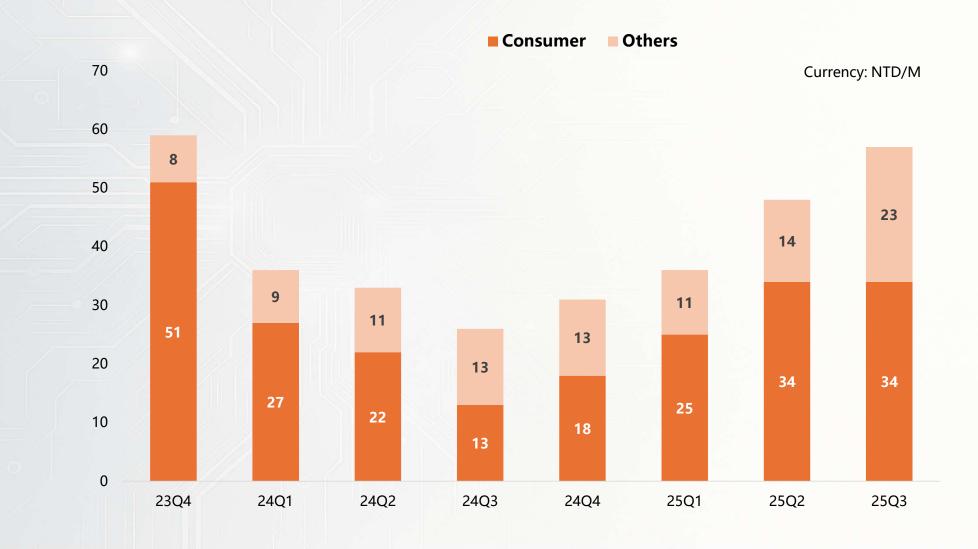


# **Information and Communication Products Sales**

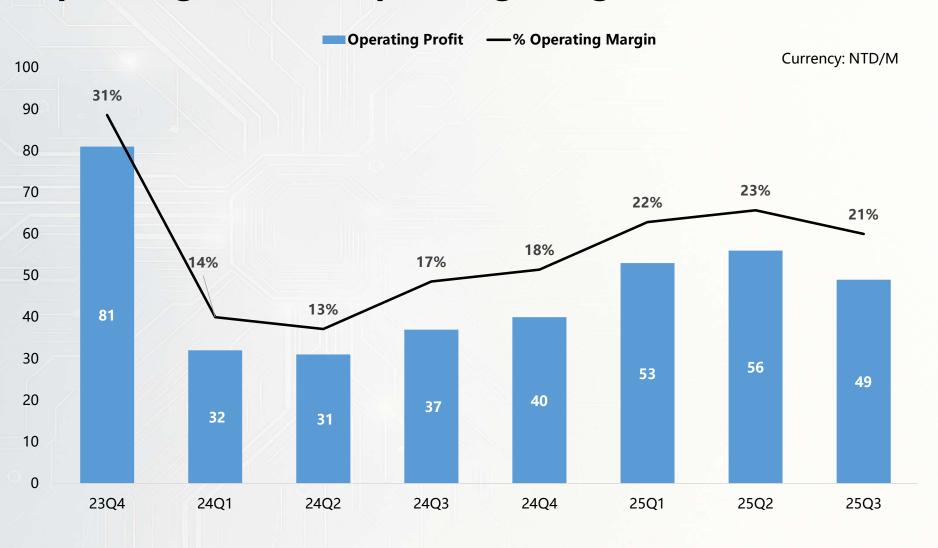


MSTEK

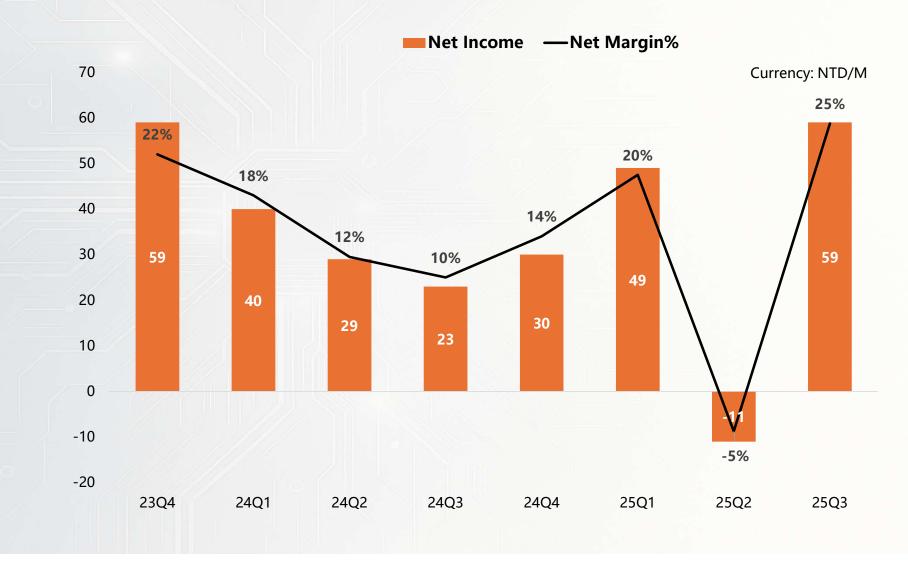
# **Consumer and Other Products Sales**



# **Operating Profit & Operating Margin%**



# **Net Income & Net Margin%**



# **Future** Outlook 16 M3TEK

## **M3TEK Product Lines**

#### IoT

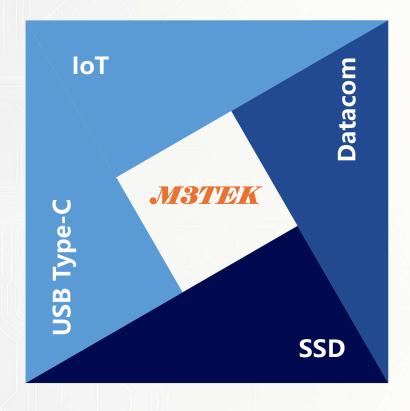
Supercapacitor PMICs in production for low-power environment-friendly wireless NB peripherals; expand toward IoT and energy harvesting/storage applications.





# **USB-Type C**

USB Type-C expanding into display and docking applications. Engaged with NB customers;



#### **Datacom**



WiFi-7 stable revenue growth Engage new PMIC development for the new WiFi-8 SoCs and Fiber Optical Power Module

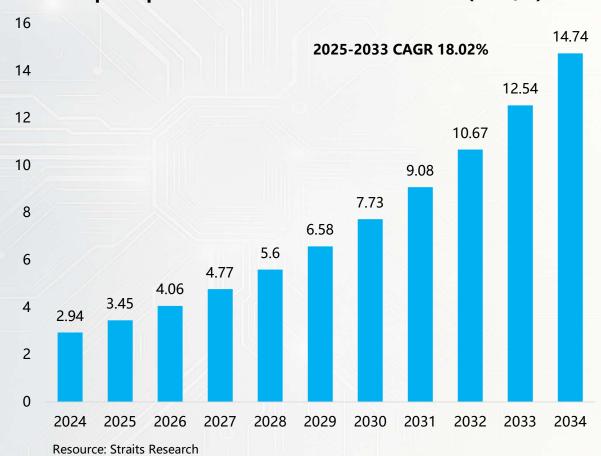
SSD



SSD PMICs expanding design-in momentum for next-generation high-performance and high-capacity storage demand.

# **Supercap Business Outlook**

#### **Supercapacitors Market Size 2024 to 2034(USD/B)**



18%
CAGR of the global market (2025–2033)

35%
Annual CAGR of supercapacitor adoption in wireless peripherals

### **M3TEK IoT Business Outlook**

#### Supercapacitor PMICs: Strengthen M3TEK's Low-Power IoT Product Portfolio

From High Performance Peripherals toward Next-Generation IoT Energy Harvesting and Storage Solutions

#### Current **Expansion Into Driving Future** Wireless Devices, **Energy-Harvesting IoT** Growth Dash Cams, and and E-Shelf Label (ESL) **Gaming Gear**

Wireless mouse & keyboard



In-Car Dash Camera



**Esports Peripherals** 



**Smart Meter** 



**Smart Home** 

**Future** 



**E-Shelf Label** 





# **Thank You** 21